## EO Global Entrepreneur Indicator

From the Entrepreneurs' Organization

## MEPA GEI Report – February 2018

## Survey Period: 1 - 28 February, 2018

Past 6 Months	MEPA Results					Global Results					
Fast o Months	Increased		Decreased	N	o Change	Increased		Decreased		No Change	
Number of full-time employees	50.8%		22.2%		27.0%	56.9%		13.5%		29.6%	
Number of part-time employees	31.5%		12.5%		55.9%	38.0%		6.9%		55.1%	
Business revenue	55.9%		24.8% 19.3		19.3%	68.7%		13.2%		18.2%	
Net profit	48.6%		29.6%		21.9%		61.9%			20.6%	
Use of debt instruments	26.7	%	14.1%		59.2%	27.3%		12.8%		59.9%	
Access to capital	27.3%		10.9%		61.7%	32.5	%	4.6%		63.0%	
	Very Difficult	Difficult	Easy	Very Easy	No Opinion	Very Difficult	Difficu	lt Easy	Very Easy	No Opinion	
Difficulty receiving external funding	17.0%	31.8%	19.3%	I. <b>9</b> %	29.9%	6.8%	20.19	6 29.3%	9.3%	34.6%	
Next 6 Months	MEPA Results				Global Results						
	Increase		Decrease	N	o Change	Increase		Decrease		No Change	
Number of full-time employees	56.6%		9.0%		34.4%	64.5%		4.7%		30.8%	
Number of part-time employees	34.7%		11.9%		53.4%	42.1%		4.0%		53.8%	
Business revenue	78 1%		5.8%		16.1%	82.7%		2 9%		144%	

Business revenue	78.1%	5.8%	16.1%	82.7%	2.9%	14.4%
Net profit	72.7%	9.0%	18.3%	78.8%	4.4%	۱6.8%
Use of debt instruments	27.0%	14.8%	58.2%	26.3%	9.5%	64.2%
Access to capital	32.5%	5.1%	62.4%	31.5%	1.8%	66.7%

6-Month Economic Outlook	Improve	Deteriorate	Stay the Same	
Regional Average – Predicted change in your country's economy	53.7%	21.9%	24.4%	
Global Average	48.4% 13.5%		38.0%	
6-Month Primary Business Focus	Improve Profit	Employee Growth	R&D	
Regional Average Focus	62.7%	7.7%	12.9%	
Global Average Focus	59.2%	14.6%	8.9%	

## 65.9% of 311 respondents reported a willingness to start a business in their current economic environment.

**Methodology:** The EO Global Entrepreneur Indicator survey examines the current economic market and realities for entrepreneurs and gives insight into their predictions for the next six months. 4,480 of 12,000+ business owners that comprise the Entrepreneurs' Organization's membership responded to the survey. Respondents represented 170 chapters from 58 countries. Participants were presented with 15 questions assessing current and projected economic health. During the survey period 1 - 28 February, 2018, responses were obtained by contacting members within each chapter to guide them to the survey materials. Reports were then issued to each of EO's chapters around the world, based on the responses collected from each chapter's members. For more information, contact Graham Marsden at <u>gmarsden@eonetwork.org</u>.